

### CONTACT

Mannheim Business School gGmbH L 5, 6 68131 Mannheim

Nico Sedovnik
Manager Customized Programs
sedovnik@mannheim-business-school.com
+49 173 3000 593









Custom-Made Training Solutions for Your Company's Success



## SHAPING MINDS, NURTURING SKILLS, IGNITING PASSION

Our unique approach goes beyond conventional education. We create impact. Participants not only gain knowledge, but also develop their skills, mindset and passion. Through our trainings, we impact people, organizations and society as a whole. From the first assessment of your needs to the evaluation during and after delivery of the program, we work closely with you to meet the specific goals you have set for the program.

#### YOUR BENEFITS OF WORKING WITH US



#### **CUSTOMIZATION & CO-CREATION**

As our client, you are more than a customer: you are our partner and co-creator, from program design to execution and impact measurement.



#### **EXPERIENCE**

Trust our more than 100 years of experience in management education at the University of Mannheim and 5,000 participants in our customized programs



#### **IMPACT**

92% of our clients report that their objectives were fully met



#### **EXPERTISE**

General Management, Analytics, Leadership, Entrepreneurship, Innovation, Change Management, Sustainability, Finance, Digital Transformation, and more



#### **EXCELLENT FACULTY**

Rely on our continuously growing network of experts from both academia and business, which guarantees research and evidence-based trainings



#### **KEY INDUSTRIES**

Automotive, Pharma & Health, IT & Technology, Consumer & Retail, Banking, Consulting, Construction, Chemical, Manufacturing, Education & Research Institutions



# EXAMPLES OF HIGH-IMPACT PROGRAMS WE CO-CREATED WITH OUR CUSTOMERS

- A **sustainability training** for the management and all employees to empower them to think and act sustainably in their respective positions
- A leadership culture training for C-suite and general managers of all international subsidiaries of a global organization to align on corporate culture and mission
- A **business Al program** for client advisors in an IT corporation to identify new use cases and business opportunities
- A **program for finance leaders** to broaden their knowledge in accounting, controlling and taxation as preparation for executive positions
- A **procurement training** for mid-senior level executives on current trends, sales and negotiation strategies

#### **CUSTOMER FEEDBACK**



"The Business Al training at Mannheim Business School was invaluable. It provided a comprehensive understand-ing of Al's business impact across industries, highlight-ing both opportunities and challenges in Al transfor-mation."



"Mannheim Business School proved to be the ideal partner for the ZEISS Finance Training for Non-Finance Executives. The combination of top-class academic insight and customized company content created an outstanding learning experience for high-caliber ZEISS managers."

#### Alexander Waeldin

SAP Business AI in Industries – Global Program Lead Thomas Schneider, CFA
ZEISS Group Head of Group Controlling