



AT SAP, CREATE THE WORLD YOU WANT TO LIVE IN

Employment Type

- Regular, full time

Job Location

- St. Ingbert or Walldorf

Travel

- Up to 50%

Reference Code/Job ID:

- 256709



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Please note that SAP only accepts applications submitted via our online recruiting system. Individuals with disabilities who require a reasonable accommodation in the job application process should contact HR Direct (Americas: hrdirectamericas@sap.com, APJ: hrdirectapj@sap.com, EMEA: careers@sap.com)

SUMMARY & ROLE INFORMATION

The Solution Specialist (f/m/d) for the Industry Business Unit Retail is responsible for driving the Go-to-Market of SAP Retail solutions. Responsibilities include also the following:

- Collaborate with products and development organizations to support new solution innovation and delivery around the Intelligent Enterprise and Industry Cloud specifically
- Preparing of Marketing material like collaterals and presentations
- Monitor and analyze technology and industry trends
- Openness to new technologies
- Support commercialization, solution launch, roll out and field/partner enablement
- Internal Enablement
- Thought Leadership in the creation of New innovation solution approaches and Business Models with Open minded attitude on SAP Business Technology platform.

EXPERIENCE (Role Requirements)

- Bachelors or master's degree in business administration, or a related discipline
- Experience in working with SAP Retail products and knowledge of the SAP Retail portfolio
- Good understanding and overview of modern cloud native architectures and the ability to transform this into solution strategy and development
- Excellent ability to network within the different internal organizations (Development, Marketing, Field, Consulting etc.)
- Fluent German and English language skills (spoken and written)
- Understanding of solution marketing and enablement practice
- Strong passion and dedication to develop compelling stories for innovation and technology topics
- Strong organizational skills with attention to detail, excellent team working and communication skills
- 2+ years working experience in the software industry, preferable with focus on Retail

ABOUT THE LINE OF BUSINESS

Mission of the Industry Business Units are to run, grow, connect and transform in a digital world. The Industry Business Unit Retail (IBU) enables SAP to be a leading catalyst and operator of industry networks and is the preferred destination for people who aspire to re-imagine industries.