

## Reference Form

## **Mannheim Part-Time MBA**

| Applicant Details  |   |   |   |  |  |  |  |                            |  |
|--------------------|---|---|---|--|--|--|--|----------------------------|--|
| Surname            |   | First name  |   | Date of                                      | Date of birth                              |  |  |                            |  |
| – The<br>Bus       | ructions to Evaluator e person named above has applied to the siness School and nominated you as his program, if you would fill in the inform   | or her referee. 1                                   | It would be of                                  |  |  |  |  |                            |  |
| pui<br>tici<br>car | nnheim Business School is Germany's le<br>rsue a career in management. We recruit<br>pants from a wide range of academic, c<br>ididate's intellectual ability, previous wo<br>turity, international experience, languag | motivated and<br>ultural and pro<br>rk experience a | l committed in<br>fessional back<br>and managem | ndividuals fr<br>grounds. As<br>ent potentia | om all over<br>part of our<br>I. Other key | the world and<br>admissions p<br>criteria are: p | d deliberately<br>rocess we con<br>personal moti | select par-<br>nsider each |  |
| 01                 | How long have you known the candidate? In what context (nature and frequency of contact)?   |   |   |  |  |  |  |                            |  |
|                    |   |   |   |  |  |  |  |                            |  |
|                    |   |   |   |  |  |  |  |                            |  |
| 02                 | Please describe the personality of the candidate.   |   |   |  |  |  |  |                            |  |
|                    |   |   |   |  |  |  |  |                            |  |
| 03                 | Please evaluate the candidate on the follo  | owing criteria:                                     | Outstanding<br>(top 10 %)                       | Excellent<br>(top 25 %)                      | Good<br>(top 50 %)                         | Average<br>(bottom 25 %)                         | Below average (bottom 10 %)                      | No<br>information          |  |
|                    | Intellectual ability  |   |   |  |  |  |  |                            |  |
|                    | Analytical skills   |   |   |  |  |  |  |                            |  |
|                    | Communication skills  |   |   |  |  |  |  |                            |  |
|                    | Teamwork  |   |   |  |  |  |  |                            |  |
|                    | Drive/determination   |   |   |  |  |  |  |                            |  |
|                    | Self-discipline   |   |   |  |  |  |  |                            |  |
|                    | Initiative  |   |   |  |  |  |  |                            |  |
|                    | Maturity  |   |   |  |  |  |  |                            |  |
|                    | Social skills   |   | Ш   |  |  |  |  |                            |  |
|                    | Leadership potential  |   |   |  |  |  |  |                            |  |
| 04                 | What are the candidate's principal streng   | gths/talents?                                       |   |  |  |  |  |                            |  |
|                    |   |   |   |  |  |  |  |                            |  |
|                    |   |   |   |  |  |  |  |                            |  |

| What are the candidate's weaknesses or areas the   | nat he or she needs to improve? |  |  |  |  |  |
|--|---------------------------------|--|--|--|--|--|
| What is your opinion on the candidate's motivation towards and suitability for a career in management?   |                                 |  |  |  |  |  |
| Do you think that the Mannheim Part-Time MBA will add to the applicant's ability to advance to a (higher) managem  |                                 |  |  |  |  |  |
|  |                                 |  |  |  |  |  |
| May we contact you to discuss this evaluation vectors.   | with you?                       |  |  |  |  |  |
| Surname  | First name                      |  |  |  |  |  |
| Job title/position   | Organization                    |  |  |  |  |  |
| Street   | Postal Code                     |  |  |  |  |  |
| Town   | Country                         |  |  |  |  |  |
| Phone  | Fax                             |  |  |  |  |  |
| E-mail   |                                 |  |  |  |  |  |
| Date   | Signature and official seal     |  |  |  |  |  |
| Thank you for taking the time to complete the reference of the reference of the second | ffice:                          |  |  |  |  |  |



www.mannheim-business-school.com www.uni-mannheim.de



